

Keith Dart ✦ keith@makconsulting.us ✦ 503.715.7019

After obtaining a degree in Marketing & Business Management from the University of Arkansas in 1994, Keith became involved in the Concrete Products Industry in 1996 spending the first 10 years with Turmac, Inc. – a supplier of concrete batch plants designed specifically for the Pipe, Precast and Building Products industries. Keith started in the parts department and ended up the V.P. of Sales Engineering & Marketing. Being proficient in CAD design, Keith was directly involved in the design of plants from the ground up which gave invaluable experience into the production processes and intricacies of the industry.



In 2005, Keith joined Mel C Marshall Industrial Consultants (MCM Sales) as the territory manager for the Western US. In addition to representing 8 companies that supply products to the Concrete Products Industry, MCM is heavily involved in the continuing education and promotion of concrete through the National Precast Concrete Assn (NPCA), American Concrete Pipe Assn (ACPA), ASTM, and a host of other national and regional associations.

Whether dialing in mix designs, assisting with Quality Control procedures, planning production procedures and facilities, or simply offering help to the industry, MCM is regarded in the as one of the top resources to provide solutions specific for the production of concrete products. Keith worked daily with concrete producers around the West, seeking to optimize their production and produce quality products that reflect well on the industry as a whole.

In May of 2018, MAK Consulting assumed the direct representation of Concrete Sealants and Chameleon Innovations. In addition, MAK added, Simem America, Western Forms and BASF Fibers to their network of represented companies.

Additional services include:

- Batch plant design and installation
- CapEx projects and company expansion
- Assisting companies in developing strategic growth plans
- Working with sales/engineering/production on best practices for sealing, coating and waterproofing structures
- Performing lunch n learns on MIC (Microbial Induced Corrosion)

Recent Batch Plant Projects

- Inland Precast NW, Spokane WA
 - 2 yard Simem – automated plant
- Geneva Pipe & Precast, Orem UT
 - 2 yard fully batch plant
- Columbia Precast, Woodland WA
 - Dual 2 yard mixers, automated plant
- Olson Precast, Las Vegas NV
 - 1 yard automated batch plant
- Piranha Pipe, Chowchilla, CA
 - 1 yard automated plant to feed Kastmaster Machine

